



----- **Proposal** -----  
**The Blair Bros., Inc.**

Proposal No.  
6861

P.O. Box 5413  
1 Blair Brothers Rd.  
Suffolk, VA 23435  
Phone: (757) 538-1696 Fax: (757) 538-0714  
SWAM Certification Number: 664748

<b>Customer Name/Address</b>
Town of Smithfield P O Box 246 Smithfield VA 23431

<b>Date</b>
1/18/2023
<b>Project Name/Location</b>
204 Barcroft Dr.

Description	Total
<p>Provide equipment, labor, and materials to accomplish the following:</p> <p>Driveway Pipe Replacement:</p> <ul style="list-style-type: none"><li>- Demo existing concrete apron in an area 14' x 18' and remove existing failed 15" driveway pipe.</li><li>- Haul spoils off-site and dispose of. (Materials shall become property of The Blair Brothers Inc.)</li><li>- Prep area and install 24 LF of 15" RCP in same area. Backfill using 21A stone.</li><li>- Pour new concrete apron to match existing at a depth of 7".</li><li>- Topsoil and seed any disturbed areas then EC2 as needed.</li><li>- Provide traffic control for work as needed.</li></ul> <p>Total for above stated scope:</p> <p>Notes:</p> <ul style="list-style-type: none"><li>- Miss Utility shall be called and marked prior to excavating. Property owner shall be responsible for any private markings needed.</li><li>- Should any issues arise with existing pipe or structure not covered in above scope of work, pricing shall be determined prior to any extra repairs.</li></ul>	15,200.00

Thank you for the opportunity to quote, we appreciate your business.

**Total:** \$15,200.00

**Payment Terms and Conditions:**

This proposal, when accepted, confirms the agreement between the customer and The Blair Bros., Inc. for the completion of the above described work and/or changes approved with both parties. Payment terms, Net 30 days. If full payment is not made within the 30 days of the date of the invoice date, a late charge of 2% per month will be placed on the balance outstanding. The customer agrees to pay the service charges and the cost of collection, including attorney's fees.

Authorized Signature: \_\_\_\_\_

Note: This proposal may be withdrawn by us if not accepted within 30 days.

Acceptance of Proposal - The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outline above if payment is made with a credit card, a 3% convenience fee will be added.

Date of Acceptance: \_\_\_\_\_

Signature: \_\_\_\_\_



----- **Proposal** -----  
**The Blair Bros., Inc.**

Proposal No.

6447

P.O. Box 5413  
1 Blair Brothers Rd.  
Suffolk, VA 23435

Phone: (757) 538-1696 Fax: (757) 538-0714

SWAM Certification Number: 664748



<b>Customer Name/Address</b>
Town of Smithfield P O Box 246 Smithfield VA 23431

<b>Date</b>
8/25/2022
<b>Project Name/Location</b>
301 Winchester Pipe

Description	Total
We propose to furnish material, equipment and labor to accomplish the following:  Repair to structure pipe beside 301 Winchester and reset flared end section of pipe. - Demo 64 LF of existing 36" HDPE pipe that failed from DI at Winchester to structure. - Replace with new 36" RCP pipe and tie into existing structures properly. - Remove dome casting on structure and replace with a flat casting set to grade, - Demo and replace existing outfall pipe that failed with new flared end section. - Rebuild slope that is washed out, armor with fabric and rip-rap. - Backfill, topsoil, seed and EC2 as needed to prevent erosion.  Total Proposal Sum:	128,560.00
Please note that we respectfully ask that the Town is responsible for the following: - Removal of any trees needed to gain access. - Re-scheduling landscapers / grass cutting. - Turning off irrigation system(s) the night prior to our mobilization and during the application(s). - Notifying residents and staff of scheduled work. Towing vehicles that remain in the parking lot after we have mobilized as to not cause us delay. - Miss utility ticket to be called in prior to any work.	

Thank you for the opportunity to quote, we appreciate your business.

**Total:** \$128,560.00

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Authorized Signature: \_\_\_\_\_

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Date of Acceptance: \_\_\_\_\_

Signature: \_\_\_\_\_



# ----- Proposal -----

## The Blair Bros., Inc.

P.O. Box 5413  
1 Blair Brothers Rd.  
Suffolk, VA 23435  
Phone: (757) 538-1696 Fax: (757) 538-0714  
SWAM Certification Number: 664748

Proposal No.

6850

<b>Customer Name/Address</b>
Town of Smithfield P O Box 246 Smithfield VA 23431

<b>Date</b>
1/13/2023
<b>Project Name/Location</b>
310 Buckingham Way DI

Description	Total
<p>Provide equipment, labor, and materials to accomplish the following:</p> <p><b>DI Repair:</b></p> <ul style="list-style-type: none"><li>- Excavate around outside of box to expose failed areas.</li><li>- Remove approximately 14' of curb and gutter to access front of box and dispose of material off-site.</li><li>- Pressure wash inside of box to prep for repairs.</li><li>- Install mortar/concrete where voids are in manhole top and where pipe enters manhole.</li><li>- Backfill using select fill. Compacting in 6" lifts.</li><li>- Re-pour 14' of curb.</li><li>- Install topsoil/seed behind curb and on any other area disturbed during construction.</li></ul> <p>Total for above stated scope:</p> <p>Notes:</p> <ul style="list-style-type: none"><li>- Miss Utility shall be called and marked prior to excavating. Property owner shall be responsible for any private markings needed.</li><li>- Should any issues arise with existing pipe or structure not covered in above scope of work, pricing shall be determined prior to any extra repairs.</li></ul>	6,850.00

Thank you for the opportunity to quote, we appreciate your business.

**Total:**

\$6,850.00

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Authorized Signature: \_\_\_\_\_

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Date of Acceptance: \_\_\_\_\_

Signature: \_\_\_\_\_

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Date of Acceptance: \_\_\_\_\_ Signature: \_\_\_\_\_



----- **Proposal** -----  
**The Blair Bros., Inc.**

Proposal No.

6862

P.O. Box 5413  
1 Blair Brothers Rd.  
Suffolk, VA 23435

Phone: (757) 538-1696 Fax: (757) 538-0714

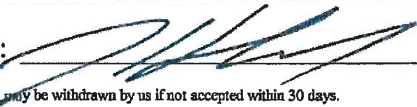
SWAM Certification Number: 664748

<b>Customer Name/Address</b>
Town of Smithfield P O Box 246 Smithfield VA 23431

<b>Date</b>
1/18/2023
<b>Project Name/Location</b>
512 Hickory Crescent

Description	Total
Provide equipment, labor, and materials to accomplish the following:  Driveway Pipe Replacement: - Demo existing concrete apron in an area 16' x 16' and remove existing driveway pipe that was set at wrong elevation. - Haul spoils off-site and dispose of. (Materials shall become property of The Blair Brothers Inc.) - Prep area and install 24 LF of 15" RCP at new grade to allow drainage. Backfill using 21A stone. - Re-grade ditches at proper grade by adding fill material and compact. Approx. 80 LF. - Pour new concrete apron to match existing at a depth of 7". - Topsoil and seed any disturbed areas then EC2 as needed. - Provide traffic control for work as needed.  Total for above stated scope:  Notes: - Miss Utility shall be called and marked prior to excavating. Property owner shall be responsible for any private markings needed. - Should any issues arise with existing pipe or structure not covered in above scope of work, pricing shall be determined prior to any extra repairs.	18,820.00

Thank you for the opportunity to quote, we appreciate your business.	<b>Total:</b> \$18,820.00
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Date of Acceptance: \_\_\_\_\_ Signature: \_\_\_\_\_